

ALLAN GRAY STABLE FUND

Fact sheet at 30 June 2003



Sector: Domestic-Asset Allocation-Prudential
Inception Date: 1 July 2000
Fund Manager: Stephen Mildenhall
Qualification: B Com(Hons), CA(SA), CFA

The Fund aims to provide a return that exceeds the return of bank deposits (both on an after tax basis). The Fund also seeks to provide a high level of capital stability. The risk of loss over any two-year period is low. Risk factor: Limited capital volatility and seeks to preserve capital over any 2-year period.

Fund Details

Price: 1320.70 cents
Size: R 677 054 396
Minimum lump sum: R 5 000
Minimum monthly: R 500
Subsequent lump sums: R 500

01/07/02-30/06/03 dividend (cpu): Total 112.19
Int 89.22, Div 14.41, S24J Acc 8.56

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT). Should the Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego all fees.

Commentary

The Fund's aim is to provide a high level of capital stability. As a result the Fund has a low equity exposure. With the decline in equity markets, one however has the opportunity to marginally increase the exposure as attractive opportunities present themselves. With the strengthening of the Rand some of these opportunities are amongst resource shares that have declined significantly. The Fund's share portfolio continues to have a high exposure in domestic industrial shares, which offer very attractive dividend yields. With the strength of the Rand, the current year's earnings should be subdued, but these companies have very good long-term growth prospects.

Top 10 Share Holdings

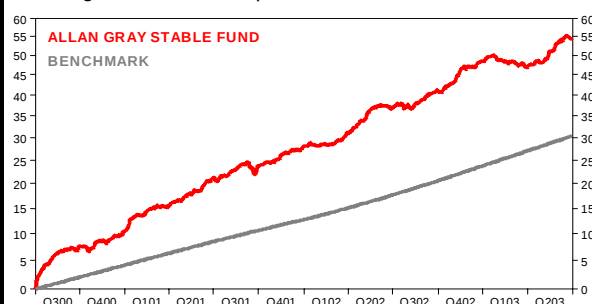
JSE Code	Company	% of portfolio
SYC	Sycom	2.30
TBS	Tigbrands	2.06
GRY	Grayprop	1.97
SOL	Sasol	1.92
AFR	Afgri	1.19
SUR	Spurcorp	1.10
NHM	Northan	0.97
AGL	Anglo	0.91
MTX	Metorex	0.88
ECO	Edcon	0.87

Asset Allocation

Asset Class	% of Fund
Shares	25.74
Property	4.33
Bonds	6.81
Money Market & Cash	63.12
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a sell to sell basis)

Long-term cumulative performance



% Returns (after tax)	Stable Fund	Benchmark*
Since Inception (unannualised)	54.7	30.4
Latest 5 years (annualised)	-	-
Latest 3 years (annualised)	15.7	9.3
Latest 1 year	13.0	10.8
Risk Measures		
<i>(Since incep. month end prices)</i>		
Maximum drawdown**	-2.3	n/a
Annualised monthly volatility	4.1	0.3

*After tax return of call deposits plus two percentage points

** Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

J C de Lange, M Herdman, E D Loxton, W J C Mitchell (Chairman), M L Ronald * (Non-Executive)

Tel: 0860 000 654, Fax 0860 000 655, info@allangray.co.za, www.allangray.co.za

Unit trusts are medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. A schedule of fees and charges and maximum commissions is available from the management company/scheme. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Member of the ACI.